

# Designing Tomorrow: Where Imagination Meets Creation



### Hello...

By way of introduction, we exist solely to help our clients elevate their brands through inspired design so that they can succeed in an increasingly competitive digital environment.

As you peruse our offerings, imagine the possibilities for your brand and projects. From striking graphics to innovative websites, engaging photography, and compelling videography, our commitment to excellence shines through every element. Join us on a creative journey that combines friendliness with dedication to great results.

If you are looking to reposition or grow your business as a premium provider, you'll benefit from our main areas of focus:

- 1. Graphic Design
- 2. Website Design
- 3. Bespoke Learning Portals for individual coaches or larger organisations
- 4. Photography
- 5. Video and Animation

For many of our clients, 'good' simply won't cut it. They're aiming to outshine their competition and achieve remarkable success. Every client is unique, so our solutions are custom-tailored. We're a friendly bunch who are always excited to chat about your specific needs.

To find out how we can help you reposition or grow your business, please feel free to call or <u>email us</u>.

**Directors of The Alondra Group** 

Charles & Kathryn



#### **Charles Harris**

Charles is responsible for early-stage client interaction and ongoing relationship management for the Group. He has a background in sales and client relationship management having spent much of his career working for a national property company and specialist sales training firm.

He's passionate about helping clients succeed and achieve their business goals. This was a driver behind co-founding our client-focused services and programmes.

Away from the office, he's a keen cyclist and enjoys spending time cooking for friends and family.

Contact Charles on 07817 395377 or <a href="mailto:charles@thealondragroup.com">charles@thealondragroup.com</a>

### **Kathryn Bailey**

Kathryn is responsible for delivery of our creative services and facilitates the development of bespoke coaching platforms for our clients. She has a background in creative design and now specialises in digital marketing for service based industries.

She is committed to helping business owners and coaches grow by leveraging the most appropriate digital marketing solutions.

Outside work, she is a competitive ballroom and latin dancer and a keen gardener.

Contact Kathryn on 07786 359685 or kathryn@thealondragroup.com





### **Graphic Design**

### **Branding**

Whether you need a simple logo or a full rebrand, we can offer you a personalised service, so you don't have to deal with (or pay for) a big agency team. We consider every aspect of a brand's visual language, including the logo, typeface, colour palette and photography.

After a design brief and consultation, we will create 3 concepts for you to review. Based on your feedback, we will then produce 3 final options for you to choose from. You will receive high res image files and a set of guidelines to make sure that you are always on brand.







### **Promotional Materials**

Some examples of promotional materials we can create for you are:

- Business cards
- Price lists or handouts
- Corporate PowerPoint template designs
- Professional white paper or proposal layouts
- Set of fun social media graphics or templates

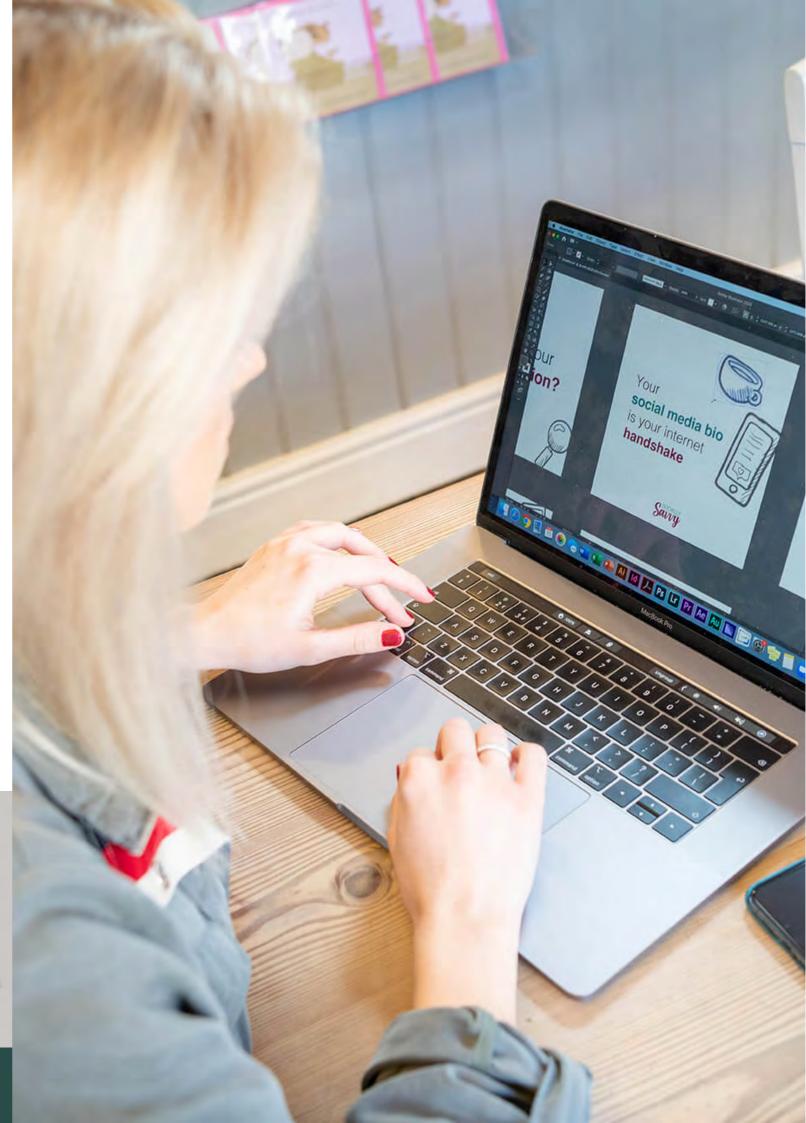
Printing is charged at cost.













### **Website Design**

Our team has experience of creating clean, user-friendly, brochure-style websites for a variety of different industries. The service includes:

- A design brief and consultation with you to understand your intentions and vision
- Brochure style website with up to 5 pages or sections
- Connected to Google
- Social media feeds and links integrated
- Ability to take bookings and payments
- Your unique branded domain to connect to your website
- Specialist SEO add-on available

Hosting and domain registration is charged at cost.

Some examples of websites we have designed are linked below:

Amy-Leigh Academy of Dance

The Sales Coach Network

Lynmas Cottage

Retune Wellbeing

Queen's Head Newton

**Koasis Tribute Band** 











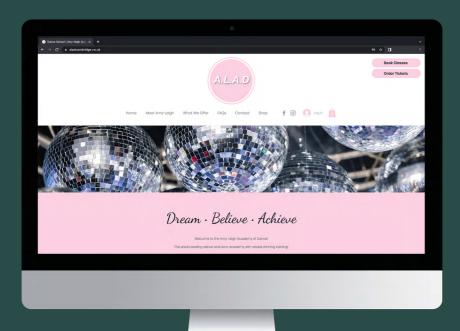
### **Case Study**

### **Amy-Leigh Academy Of Dance**

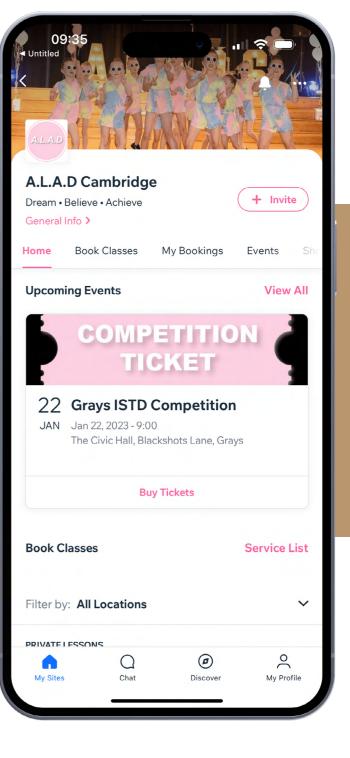
We created a brand new website for the Amy-Leigh Academy Of Dance based in Cambridge. The owner of the dance academy, Amy, had been running a successful dance school for a number of years. However as more pupils joined the school, it was becoming increasingly difficult to manage the admin side of the business with manual processes. Tasks such as manually booking group classes and private lessons, event ticketing, uniform sales, and spreadsheet management became a cumbersome undertaking.

We created a brand new website to solve all of those challenges, and make marketing even easier. The new website has the following features:

- Streamlined Booking and Payment: Pupils can effortlessly reserve and pay for both group classes and private dance lessons.
- Attire and Vouchers: The website facilitates the purchase of uniforms and versatile gift vouchers, applicable to bookings or products.
- Event Access: Booking tickets for competitions and engaging workshops is now seamless.
- Personalized Member Area: A dedicated space empowers parents to effectively oversee their bookings, orders, and event commitments.
- Quick Access to Information: An FAQ section caters to parents' queries.
- Welcoming Newcomers: A "New Starters" page serves as a hub for registration and media consent forms.
- Team Showcase: Staff members shine in individual bios on the team page.
- Dance Insights: The website elaborates on various dance styles and classes on offer.
- Direct Connection: Communication with Amy is a breeze through the integrated contact form.



The website is complemented by a corresponding app, further simplifying tasks for users via their mobile devices. With the added convenience of saving contact and payment details, reserving a class or placing an order is effortlessly achieved with just a few clicks.





## Bespoke Learning Portals

Coaches and trainers in all industries are creating bespoke learning portals to build their community and share their knowledge with more people 24/7. This enables them to get out of the 'rut' of exchanging time for money and get ahead of their competitors in a remote environment.

There's a few things that might stop you from turning your expertise into income...

- Not being tech savvy
- Not having the time to learn the ins-and-outs of a new platform
- Not knowing how to give your clients the best learning experience

But those things don't have to stop you from scaling your business. With our help to handle all the tech and setup, you can launch a bespoke learning portal for your coaching business QUICKLY without having to learn the ins-and-outs of a new platform. This typically involves a principal website in which users login to access courses they are assigned to. Our done-for-you service includes three parts:

#### 1. Design

- Logos, templates and tools created
- Design portal and front-end website
- Branded member's area with your logos, colours and images

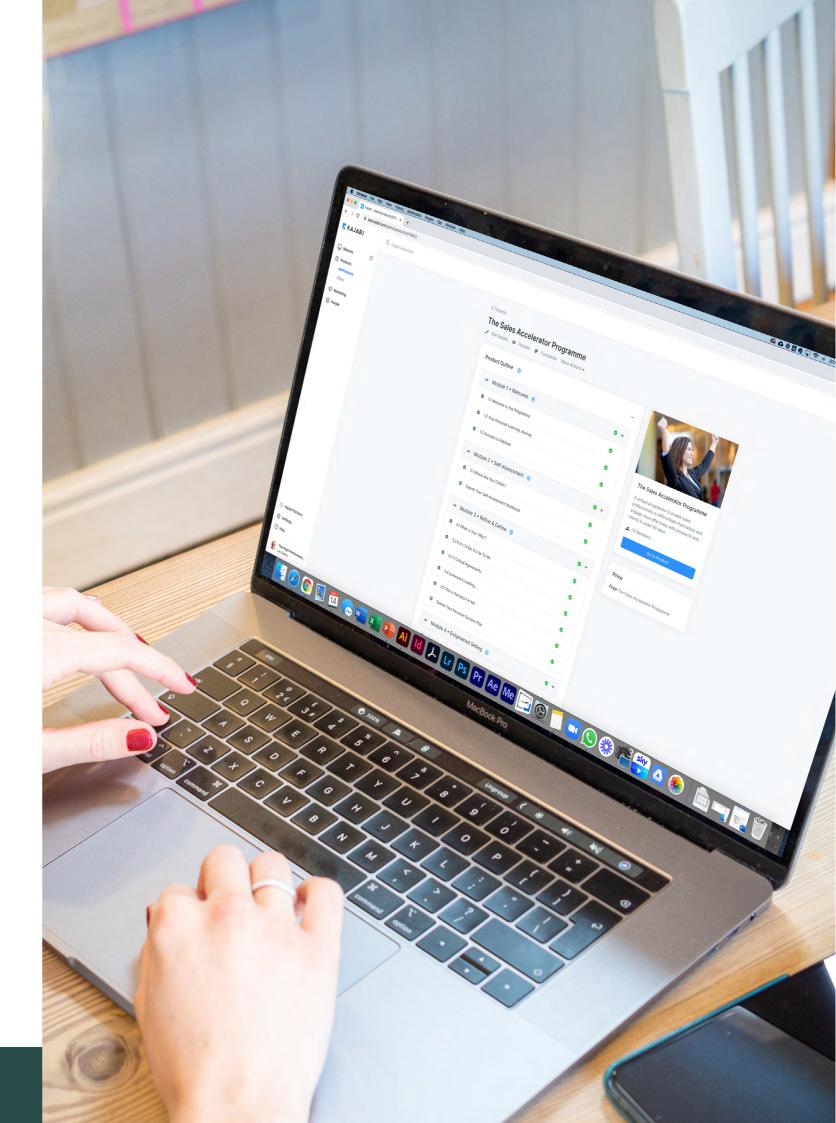
### 2. Build

- Decide programme formats and charging mechanisms
- Create learning journeys or programmes
- Upload your content

#### 3. Manage

- Monthly progress call
- Administer users, update content and set up new courses/programmes
- Graphic design

You will be able to share your knowledge in one place 24/7 in your own branded portal (available on any device) that matches YOU and your premium pricing. You can also scale your business with different revenue options meaning **you can create coaching material ONCE and sell it MULTIPLE times over.** 



### **Case Study**

#### The Sales Coach Network

Organisations large and small are continually looking to deliver cost-effective training. Whether you are a trainer, coach, consultant, or part of a larger organisation, our platform management service will enable you to deliver and scale your offering or training content.

The Sales Coach Network is a UK based company that offers sales training and coaching to some of the world's largest organisations. The team wanted a user friendly website that outlined the value that their training and coaching could bring to individuals within larger organisations, and also provide information on their licensing model.

Once the website went live, they wanted to go one step further and digitise their training material. We created a bespoke learning portal linked to their website so that clients can login to watch refresher videos and download tools after taking part in a 2-day workshop. This extended the client's learning journey and allowed the coaches to sell a bigger package.

### **Overall Learning Platform**

- Custom URL and dedicated email address
- Branded interface
- Access on device of choice at any time 24/7
- Ability to send personalised, automated emails
- External links to main company site
- Link to book coaching sessions with external or internal mentors
- Ability to view <u>Cognito</u> results (see next page)

### **Training Programme(s)**

All resources are stored in one place, making the learning experience more streamlined, as clients will access each course from the same portal rather than having to jump between different online platforms.

- Video library displayed in modules with downloadable resources
- Managers or programme leaders can easily see who has enrolled in each course, keep track of how they are progressing, and make notes on individual users
- Assessments with optional grading functionality
- Custom automation triggers
  - » E.g. Once they have completed a specific video, then they receive a specific
- Managers or programme leaders can easily post announcements

### **Community Area**

- Allows members to interact with one another
- Administrator can set topics for discussion or post into the community feed where members go to engage with one another

### Artificial Intelligence Tool | Cognito

- Reinforces learning that has been delivered in less than 2 minutes a day by pushing questions to the user's preferred device
  - » Staging frequent training interventions as part of a learning campaign helps solidify the information through active recall
  - » Regular review or practice spaced out over time leads to superior learning than having the repetition(s) occur in close succession i.e. the benefit of distributed practice
- Improves knowledge retention
- Ensures team members are engaged with the learning content
- Gamification further drives engagement, as teams and individuals understand their relative mastery compared to others
- Helps to identify skills gaps and suggest targeted coaching interventions, giving delgates and managers clarity on the areas they need to focus on most
- Results can be viewed within the learning platform, so managers or programme leaders don't have to jump between different online platforms



**Email our team** to enquire about how to get started



### **Photography**

Enhance your brand's essence with captivating product shots or innovative brand photography. Our photography aligns seamlessly with your brand, adding intrinsic value.

Every brand, no matter their industry or background, should use visuals in their brand story, as we all typically find it easier to understand something when it comes complete with helpful pictures.

Some examples of the types of photography we offer are listed below.

- Corporate headshots
  - » Whether for your Linkedin profile or the 'Meet The Team' page on your website, a professional headshot can help to give a great first impression.
- Personal branding photo collection
  - » Photographs help to translate your brand's personality into something more recognisable for your audience – So, after your fonts, logos, and other design elements are in place, professional brand photography brings it all together
- Product photography
  - When it comes to making your products shine, a studio shoot can really help capture the finer details. Without having to face the elements of being outside or on-location, we can manipulate the setting to show your products in the best light
- Real estate photography
  - » If you are selling a property or offering a rental holiday cottage, we can make it appear cosy, spacious or modern depending on the USP
- Event photography
  - » Whether a party or a concert, event photographs can perfectly capture a special day

Take a look at some examples of our work of the following double page spread.











# Film and Animation

Short films help your audience engage with the story of your business. They are a great way to celebrate what makes you unique, and turn new and existing customers into brand-loving ambassadors.

#### **Promotional Videos / Brand Films**

A brand film has the potential to increase your customer purchasing, brand awareness and engage your audience on a deeper level than traditional marketing. It can be an especially great tool to reach younger audiences, as it is shareable on social media and can be picked up by word of mouth. Brand films are like a short movie, and who doesn't love movies?

90% of people say product films help them make purchasing decisions and 64% are more likely to buy something online after seeing film content about it. Putting a film on your landing page alone can even increase your conversion rates by 80%.

#### **Animation**

Vision is our most dominant sense, and the vast majority of people are visual learners. Animated explainer videos can bring concepts to life in a way that text or live videos can't.

Whiteboard animations are very effective in explaining step-by-step processes in a fun and simple way, grabbing your customer's attention. They can have a better understanding of your products and services in just a few minutes!

Each video package includes:

- An initial brief to understand your intentions and vision
- A storyboard to bring ideas to life
- The final product: a brand video or hand-drawn style/simple 2D animation

Voice over and music tracks are charged extra at cost for both video services.

Some examples of films we have created are linked below:

Retune School Montage

Bumpkins Nursery promotional video

Two Wise Chimps promotional video

Opalbond promotional video

Key Worker charity single animation

**Retune Crowdfunding animation** 

Cambridge LaunchPad presentation video



### **Some Clients**

A selection of some of the companies we have worked with.

















FORM THE FUTURE







**SUPASTUDIOS** 





BURWASH

MANOR

### **Get in Touch**

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